UNDERGRADUATE THESIS

IMPLEMENTATION OF ECO-FRIENDLY BEHAVIOR BY FRONT OFFICE STAFF TO SUPPORT GREEN HOTEL AT ALILA VILLAS ULUWATU



Ni Kadek Indah Suantari

TOURISM DEPARTMENT POLITEKNIK NEGERI BALI BADUNG 2025

UNDERGRADUATE THESIS

IMPLEMENTATION OF ECO-FRIENDLY BEHAVIOR BY FRONT OFFICE STAFF TO SUPPORT GREEN HOTEL AT ALILA VILLAS ULUWATU



Ni Kadek Indah Suantari NIM 2115834013

TOURISM DEPARTMENT POLITEKNIK NEGERI BALI BADUNG 2025

UNDERGRADUATE THESIS

IMPLEMENTATION OF ECO-FRIENDLY BEHAVIOR BY FRONT OFFICE STAFF TO SUPPORT GREEN HOTEL AT ALILA VILLAS ULUWATU

This undergraduate thesis is submitted as one of the requirements to earn an Applied Bachelor's Degree in Tourism Business Management Study Program at Politeknik Negeri Bali



Ni Kadek Indah Suantari NIM. 2115834013

TOURISM BUSINESS MANAGEMENT STUDY PROGRAM
TOURISM DEPARTMENT
POLITEKNIK NEGERI BALI
BADUNG
2025

ACKNOWLEDGEMENT

First and foremost, thanks to the Almighty God for the blessing in completing the undergraduate thesis titled "Implementation of Eco-Friendly Behavior by Front Office Staff to Support Green Hotel at Alila Villas Uluwatu". This undergraduate thesis is submitted as one of the requirements to earn an Applied Bachelor's Degree in Tourism Business Management Study Program at Politeknik Negeri Bali. On this occasion, it feels very grateful to the following parties who have helped me in the successful preparation of this undergraduate thesis:

- 1. I Nyoman Abdi, S.E, M. eCom as Director of Politeknik Negeri Bali, have given the writer opportunity to obtain knowledge at Politeknik Negeri Bali.
- Dr. Ni Nyoman Sri Astuti, S.ST.Par., M. Par as the Head of Tourism
 Department at Politeknik Negeri Bali for the direction and guidelines during the period of study.
- 3. Putu Tika Virginiya, S.Pd., M.Pd as the Secretary of Tourism Department at Politeknik Negeri Bali for the guidelines during the study.
- 4. Dr. Made Satria Pramanda Putra, S.H., S.E., M.M as the Head of Tourism Business Management Study Program, has provided guidance in completing this undergraduate thesis.
- 5. I Nyoman Rajin Aryana, S.Pd., M.Hum as Supervisor I who provides guidance, direction, support, and advice in completing this undergraduate thesis.
- 6. Putu Gita Suari Miranti, S.Si, M.Si as Supervisor II who provides guidance, direction, and advice to complete this undergraduate thesis.

- 7. All lecturers of Tourism Department for the knowledge, education, and guidance given during the study.
- 8. All staff of Alila Villas Uluwatu, especially in Front Office Department have always provided support for completing this undergraduate thesis.
- 9. Mr. I Nyoman Sumarna and Mrs. Ni Luh Ani Suartini as the parents who always provided support both morally, materially, and spiritually during the preparation of this undergraduate thesis.
- 10. All the parties who cannot be mentioned have always helped and supported this undergraduate thesis throughout the process.

However, the writer realizes that, in writing this report there are still many shortcomings and far from perfect because of the limitations of the ability so that there are still many shortcomings. For this reason, the writer expects constructive criticism and suggestions for the improvement of this undergraduate thesis.

JURUSAN PARIWISATA

POLITEKNIK NEGNikadek Indah Suantari

ABSTRACT

Suantari, Ni Kadek Indah. (2025). *Implementation of Eco-Friendly Behavior by Front Office Staff to Support Green Hotel at Alila Villas Uluwatu*. Undergraduate Thesis: Tourism Business Management, Tourism Department, Politeknik Negeri Bali.

This undergraduate thesis has been supervised and approved by Supervisor I: I Nyoman Rajin Aryana, S. Pd., M.Hum, and Supervisor II: Putu Gita Suari Miranti, S.Si, M.Si

Keywords: Eco-Friendly Behavior, Green Hotel, Environmentally Friendly, Sustainability

This study aims to analyze the implementation and the relation of eco-friendly behavior to support green hotel at Alila Villas Uluwatu. The research focuses on six dimensions of eco-friendly behavior: energy conservation, transportation and mobility, waste avoidance, consumerism, recycling, and environmental conservation. This research employs a quantitative and qualitative method with a descriptive approach and a correlation test. Data were collected through a questionnaire and distributed to 39 respondents selected using purposive sampling to the front office staff only, not including the daily workers. In addition, qualitative data were gathered through interviews with three top-tier Front Office personnel at Alila Villas Uluwatu, namely the Front Office Manager, the Residence Manager, and one of Head Host. The quantitative results of this study indicate that the ecofriendly behavior implemented by the Front Office staff at Alila Villas Uluwatu has been carried out very well, demonstrating a strong relationship between such behavior and the successful implementation of green hotel practices. However, qualitative insights from interviews and observations reveal inconsistencies in daily practices, largely due to limited awareness, time constraints during busy periods, high occupancy levels, and technological limitations.

ABSTRAK

Suantari, Ni Kadek Indah. (2025). *Implementation of Eco-Friendly Behavior by Front Office Staff to Support Green Hotel at Alila Villas Uluwatu*. Skripsi: Manajemen Bisnis Pariwisata, Jurusan Pariwisata, Politeknik Negeri Bali.

Skripsi ini telah disetujui dan diperiksa oleh Pembimbing I: I Nyoman Rajin Aryana, S.Pd., M.Hum, dan Pembimbing II: Putu Gita Suari Miranti, S.Si, M.Si

Keywords: Perilaku Ramah Lingkungan, Hotel Hijau, Ramah Lingkungan, Keberlanjutan

Penelitian ini bertujuan untuk menganalisis penerapan dan hubungan perilaku ramah lingkungan dalam mendukung konsep hotel hijau di Alila Villas Uluwatu. Penelitian ini berfokus pada enam dimensi perilaku ramah lingkungan, yaitu energi, transportasi dan mobilitas, penghindaran konsumerisme, daur ulang, dan pelestarian lingkungan. Penelitian ini menggunakan metode kuantitatif dan kualitatif dengan pendekatan deskriptif serta uji korelasi. Data dikumpulkan melalui penyebaran kuesioner kepada 39 responden yang dipilih menggunakan teknik purposive sampling, yang terdiri dari staf Front Office saja dan tidak termasuk pekerja harian. Selain itu, data kualitatif diperoleh melalui wawancara dengan tiga pimpinan utama di bagian Front Office Alila Villas Uluwatu, yaitu Front Office Manager, Residence Manager, dan salah satu Head Host. Hasil kuantitatif dalam penelitian ini menunjukkan bahwa perilaku ramah lingkungan yang diterapkan oleh staf Front Office di Alila Villas Uluwatu telah berjalan dengan sangat baik dan menunjukkan hubungan yang kuat antara perilaku tersebut dengan keberhasilan implementasi konsep hotel hijau.

POLITEKNIK NEGERI BALI

TABLE OF CONTENTS

COV	ER	i
TITI	LE PAGE	ii
UND	ERGRADUATE THESIS REQUIREMENT SHEETi	ii
UND	ERGRADUATE THESIS APPROVAL SHEETi	V
UND	ERGRADUATE THESIS VALIDITY SHEET	v
LET	TER OF FREE PLAGIARISM STATEMENT	νi
ACK	NOWLEDGEMENTv	ii
	ГКАСТі	
ARS	ΓRAK	v
	LE OF CONTENTS	
	OF TABLESxi	
LIST	OF FIGURES xi	V
LIST	OF APPENDICESx	V
CHA	PTER I INTRODUCTION	1
1.1	Research Background	1
1.2	Research Questions	
1.3	Research Objectives	4
1.4	Research Significance	4
1.4.2	Practical Benefits	
1.3	PTER II LITERATURE REVIEW	ر _
CHA	PTER II LITERATURE REVIEW	7
2.1	Theoretical Basis	
2.1.2	Front Office	0
	Green Hotel1	
	Eco-Friendly Behavior	
2.2	Empirical Review	
2.3	Hypothesis	0
CHA	PTER III RESEARCH METHOD 2	
3.1	Research Location and Period	
3.2	Research Object	
3.3	Variable Identification	
	Independent Variable	
	Dependent Variable	
3.4	Definitions of Operational Variables	
3.5	Types and Data Source	6

3.5.1	Types of Data	26
3.5.2	Data Sources	27
3.6	Population and Sample Determination	28
3.7	Informant Determination	28
3.8	Data Collection	
3.8.1	Observation	29
3.8.2	Interview	29
3.8.3	Questionnaire	30
3.8.4	Documentation	30
3.9	Data Analysis	
3.9.1	Descriptive Statistics Analysis	31
3.9.2	Instrument Test	32
3.9.3	Correlation Analysis	33
3.9.4	Qualitative Descriptive Analysis	35
СНА	PTER IV RESEARCH FINDINGS AND DISCUSSION	37
4.1	Brief Summary of Alila Villas Uluwatu	
4.1.1	History of Alila Villas Uluwatu	
	Types of Business	
	Organizational Structure	
4.2	Research Findings	
4.2.1	Implementation of Eco-Friendly Behavior by Front Office Staff at Alila Vil	
	ratu	
4.2.2	Relation of Eco-Friendly Behavior by Front Office Staff Supports Gre	eer
Hotel	l at Alila Villas Uluwatu	78
СНА	PTER V CONCLUSION AND SUGGESTION	85
5.1.	Conclusion	
	Suggestion	86
REF	Suggestion	28
	ENDICES	Λ1
APP	ENDICES	91
ľ	'ULI I EKNIK NEGEKI BALI	

LIST OF TABLES

Table 1.1 Traveller's Preferences for Green Hotels	. 1
Table 3.1 Independent Variable (X): Eco-Friendly Behavior	23
Table 3.2 Dependent Variable (Y): Green Hotel	24
Table 3.3 Likert Scale	30
Table 3.4 Percentage Score Classification	31
Table 3.5 Relationship Level According to Coefficient Interval	34
Table 4.1 Types of Rooms at Alila Villas Uluwatu	40
Table 4.2 Types of Restaurants and Bar at Alila Villas Uluwatu	44
Table 4.3 Respondent Characteristics Based on Gender	57
Table 4.4 Respondent Characteristics Based on Section	57
Table 4.5 Respondent Characteristics Based on Age	58
Table 4.6 Respondent Characteristics Based on Last Education	59
Table 4.7 Respondent Characteristics Based on Length of Work	59
Table 4.8 Validity Test Results	
Table 4.9 Reliability Test Results	63
Table 4.10 Results of Descriptive Statistic Analysis	64
Table 4.11 Implementation of Energy Conservation of Eco-Friendly Behavior	
Table 4.12 Implementation of Transportation and Mobility of Eco-Frience	-
Behavior	
Table 4.13 Implementation of Waste Avoidance of Eco-Friendly Behavior	
Table 4.14 Implementation of Consumerism of Eco-Friendly Behavior	
Table 4.15 Implementation of Recycling of Eco-Friendly Behavior	
Table 4.16 Implementation of Consumerism of Eco-Friendly Behavior	
Table 4.17 Correlation Test	79
JURUSAN PARIWISATA	
POLITEKNIK NEGERI BALI	

LIST OF FIGURES

Figure 1.1 Print for Internal Document	3
Figure 3.1 Structure of Relationship Between Variables X and Y	22
Figure 4.1 Logo of Alila Villas Uluwatu	37
Figure 4.2 One Bedroom Villa	41
Figure 4.3 Panoramic One Bedroom Pool Villa	42
Figure 4.4 Hillside Villa	42
Figure 4.5 Cliff Edge Villa	43
Figure 4.6 Cire Restaurant	44
Figure 4.7 The Warung Restaurant	45
Figure 4.8 The Warung Restaurant	
Figure 4.9 Batique Whiskey and Cigar	
Figure 4.10 Sunset Cabana as Wedding Venue	
Figure 4.11 Cliff Edge Cabana	
Figure 4.12 Cliff Edge Lawn	49
Figure 4.13 Hilltop	
Figure 4.14 Organizational Structure of Front Office at Alila Villas Uluwatu	50
Figure 4.15 Setting the Air Conditioner Temperature to Energy-Saving Stand	
Figure 4.16 Electric Car at Alila Villas Uluwatu	68
Figure 4.17 Buggy as Guest Mobility at Alila Villas Uluwatu	
Figure 4.18 Dispenser for Refilling Bottle	
Figure 4.19 Information Sustainability on In-Room Tablet	
Figure 4.20 Labelled Recycling Bins	
Figure 4.21 The Single-Sided Printed Paper on a Printer	
Figure 4.22 Notebook from Recycled Paper	
Figure 4.23 Ashtray from Recycled Cigarette Butts	
Figure 4.24 Mutual cooperation at Alila Villas Uluwatu	78
Figure 4.25 Earth Check Platinum Certification	
PULI I EKNIK NEGEKI BAL	

LIST OF APPENDICES

Appendix	1. Research Authorization Letter	91
Appendix	2. Questionnaire Guideline	92
Appendix	3. Interview Guideline	97
Appendix	4. Observation Sheet	99
Appendix	5. Questionnaire Data Tabulation	101
Appendix	6. The Results of Descriptive Statistics Analysis of Eco-Fr	iendly
Behavior.	<u>-</u>	107
Appendix	7. The Output Results of Analysis Data by SPSS Version.27	110
Appendix	8. Interview Results	128
	9. Interview Tabulation Results	
	10. Observation Sheet Results	
	11. Structural Organization of Alila Villas Uluwatu	



CHAPTER I

INTRODUCTION

1.1 Research Background

In recent years, environmental issues have become a pressing global concern. The environment encompasses everything that affects the lives of humans and other living things (Febriani, 2022). In Indonesia, environmental damage is a major challenge that needs to be addressed. Based on the Environmental Performance Index (EPI) results from Yale University, Indonesia is ranked 164th out of 180 countries in 2022 with a score of 28.2. By 2024, Indonesia's score rose to 33.6, improving its rank to 163rd, reflecting increased awareness of environmental impacts and demand for sustainability.

Hotel operations are increasingly required to care about environmental issues due to the damage caused by hotel activities (Setiawati & Sitorus, 2014). The Ministry of Tourism and Creative Economy of Indonesia (2016), encourages the hotel industry in Indonesia to implement this concept to create an eco-friendly hotel. According to Booking.com's Sustainable Travel Report by Fogel (2023), a global survey of 33.000 travellers across 35 countries revealed the following preferences for green hotels:

Table 1.1 Traveller's Preferences for Green Hotels

Aspect	Percentage
Travellers believe sustainable travel at Green Hotel is essential.	80%
Travellers believe that sustainability action is needed for a sustainable future to protect the planet.	74%
Travellers plan to stay in eco-friendly accommodations or green hotels.	76%

Source: Booking.com's Sustainable Travel Report, 2023

Based on the above data, the majority of travellers show a strong interest in eco-friendly accommodations or green hotels. A study by Bruns-smith et al., (2015) found that hotels implementing eco-friendly practices see increased guest satisfaction and customer loyalty. This trend highlights the urgency for hotels to adopt eco-friendly practices to meet traveller expectations and stay competitive.

Eco-friendly behavior is one of the keys to the success of implementing green hotels. According to Kaiser and Wilson (2004), eco-friendly behavior is an action by individuals or organizations designed to minimize negative impacts on the environment (Novita et al., 2020). This eco-friendly behavior includes six main dimensions, namely: Energy Conservation, Transportation and Mobility, Waste Avoidance, Consumerism, Recycling, and Environmental Conservation (Kaiser and Wilson 2004; Novita et al., 2020).

Alila Villas Uluwatu is certified by Earth-Check, a globally recognized environmental management and sustainability certification for the tourism industry. This certification reflects the resort's commitment to sustainability practices. The success of this concept depends on hotel staff actively adopting eco-friendly behavior to ensure sustainability.

The front office is responsible for guest handling operations, from check-in to check-out, with daily activities that have the potential to damage the environment, especially due to high energy consumption, because the equipment operates almost 24 hours a day. Therefore, the front office needs to play an active role in implementing eco-friendly behavior to support green hotels. However, based on observation during training at Alila Villas Uluwatu from July until December

2024, the implementation of eco-friendly behavior in this department remains ineffective. Some employees prefer to use new paper instead of recycled paper. Energy-saving practices, like turning off computers and air conditioners after working hours are not consistently applied in some areas that are not operated for 24 hours, such as the villa host station.



Figure 1.1 Print for Internal Document Using a New Paper Source: Personal Documentation, 2024

These challenges can be caused by habits that are difficult to change and limited understanding of eco-friendly behavior among staff. Therefore, raising awareness, providing adequate training, and fostering commitment at both the individual and organizational levels are critical steps to support the overall development of green hotels.

A study by Tun (2022) found that Green Human Resource Management (GHRM) significantly enhances employees' environmentally friendly behavior and positively impacts hotel environmental performance. Similarly, a study by Arsenal et al., (2022) examined the implementation of green practices at the hotel, showing effective support for the green hotel concept.

However, the study by Tun (2022) did not explore operational departments such as Front Office Department, which is critical for guest interaction and service management. Meanwhile, Arsenal et al., (2022) highlighted green practices but did

not analyse the impact of staff behavior on their implementation. These gaps led to the study at Alila Villas Uluwatu, which focuses on evaluating the eco-friendly behavior of front office staff to support management's commitment to a green hotel.

Based on the background above, research entitled "Implementation of Eco-Friendly by Front Office Staff to Support Green Hotel at Alila Villas Uluwatu" was conducted.

1.2 Research Questions

Based on the background described above, the questions of this research are:

- 1. How is the implementation of eco-friendly behavior by front office staff at Alila Villas Uluwatu?
- 2. How does eco-friendly behavior by front office staff support the green hotel at Alila Villas Uluwatu?

1.3 Research Objectives

Based on the research questions above, the objectives of this research are:

- To analyse the implementation of eco-friendly behavior by front office staff at Alila Villas Uluwatu.
- 2. To analyse how eco-friendly behavior by front office staff supports the green hotel at Alila Villas Uluwatu.

1.4 Research Significance

This research provides two types of benefits, namely theoretical benefits and practical benefits, which are explained as follows:

1.4.1 Theoretical Benefits

The theoretical benefits of this study include providing valuable knowledge and insights in the hospitality field, particularly for the Front Office department, to improve eco-friendly behavior at Alila Villas Uluwatu.

1.4.2 Practical Benefits

The practical benefits of the results of this study include:

1. Benefits for Companies

The results of this study are expected to be used as input in determining the implementation of eco-friendly behavior by front office to support green hotel at Alila Villas Uluwatu.

2. Benefits for Politeknik Negeri Bali

It can provide additional knowledge and references for researchers who will investigate similar topics in the future, focusing on the same objectives.

3. Benefits for the Writer

This research is expected to develop and implement the knowledge obtained and increase useful literacy so that it can be applied directly in the world of work.

1.5 Limitations and Scope of Research

The research scope focuses on observing the implementation of eco-friendly behavior by front office staff to support green hotels at Alila Villas Uluwatu. The variables used in this study consist of eco-friendly behavior as the independent variable (X) and green hotel as the dependent variable (Y). Data collection in this research for the questionnaire has been carried out on 39 respondents of front office staff at Alila Villas Uluwatu. Then, the interview was conducted by 3 sources,

including the Front Office Manager, Resident Manager, and Front Office Leader Staff of Alila Villas Uluwatu.



CHAPTER V

CONCLUSION AND SUGGESTION

5.1. Conclusion

Based on the results and discussions in the previous chapter, it can be concluded as the below.

- 1. The implementation of the six eco-friendly dimensions is very good, with a percentage of 84.9%. The waste avoidance dimension shows the highest level of implementation at 89.6%, followed by environmental conservation at 88.5%. Transportation and mobility, as well as recycling, are each at 85.5%. These four dimensions are included in the very high category. However, several dimensions still need to be improved, especially in the energy conservation section, which obtained the lowest score with a percentage of 79.8%. Followed by consumerism at 80.5%, both of which are in the high category. This is due to a lack of individual awareness, as seen in behaviors such as forgetting to turn off the AC in non-24-hour areas and the habit of storing personal stock of items, which indicates inconsistent adherence to green hotel policies.
- 2. The results of this study also prove that eco-friendly behavior has a very strong relationship with green hotels. In the interview, it was also stated that the success of Alila Villas Uluwatu in obtaining Earth Check certification is inseparable from the contribution of all departments, including the Front Office. The environmentally friendly behavior implemented by the Front

Office staff is closely related to this achievement because it supports energy efficiency, waste management, and overall sustainability.

5.2. Suggestion

Based on the research results and discussions, here are some suggestions that can be given for future improvements and development.

- 1. For Alila Villas Uluwatu to continue to maintain and improve its commitment to sustainability practices, especially through strengthening eco-friendly behavior in the Front Office operational line. Although the implementation of eco-friendly behavior has been running well, routine training, consistent supervision, and the provision of environmentally friendly supporting facilities are still needed to maintain consistency and increase staff awareness. In addition, guest involvement in environmental programs can also be increased through a more interactive and educational approach, so that the values of the green hotel can be felt and supported by all elements involved, both internal and external.
- 2. For further researchers, it is recommended to expand the scope of the study by involving more departments other than the Front Office, to obtain a more comprehensive picture of the implementation of eco-friendly behavior in the hotel environment. In addition, the use of mixed methods with a greater proportion of qualitative data, such as direct observation or long-term case studies, can provide a richer understanding of the dynamics of environmentally friendly behavior in the workplace. Research in other hotels

that have also been certified as green hotels can be conducted as a comparison to see the consistency of practices and factors that influence the success.



REFERENCES

- Ahmed, Y. I., Zaki, M. M., & Tager, A. G. (2016). The Effect of Knowledge Management Practices on Hotel Front Office Department Performance and Innovation. Egyptian Journal of Tourism Studies, 15(2), 1060–1073. https://doi.org/10.35629/5252-050310601073
- Arikanto, S. (2015). *Prosedur Penelitian: Suatu Pendekatan Praktik*. Jurnal Rineka Cipta, 4–5.
- Arsenal, I. K. P., Astuti, N. N. S., Aryana, I. N. R., & Anggraheni, R. R. R. (2022). Green practices to implement green hotel concept at Grand Hotel des Alpes, France. International Journal of Green Tourism Research and Applications, 4(2), 86–98. https://doi.org/10.31940/ijogtra.v4i2.86-98
- Aryani, N. (2021). Belajar & Pembelajaran Teori Beserta Implikasi. Bintang Pustaka Madani.
- Bruns-smith, A., Choy, V., Chong, H., & Verma, R. (2015). *Environmental Sustainability in the Hospitality Industry: Best practices*. Cornell Hospitality Report, 15(March), 6–16. https://ecommons.cornell.edu/handle/1813/71174%0Ahttps://hdl.handle.net/1813/71174
- Buttle, F., Bowie, D., Brookes, M., & Mariussen, A. (2016). *Hospitality Marketing*. Taylor & Francis.
- Daniel, B. K., & Harland, T. (2017). *Higher Education Research Methodology*. Jurnal Education, 1–5. https://doi.org/https://doi.org/10.4324/9781315149783
- Danurdara, A. B., & Paramitha, N. A. (2022). The Impact of Front Office Service Quality on Customer Satisfaction: Evidence from Hospitality Sector in West Java. Budapest International Research and Critics Institute (BIRCI-Journal), 5(3), 20549–20561. https://bircu-journal.com/index.php/birci/article/view/6074
- Dewi, K. I. E., Bagiastutti, N. K., Sutama, I. K., & Sarja, N. L. A. K. Y. (2023). *Implementation of eco-friendly behavior by front office employees to support green hotel at The Ritz-Carlton*. International Journal of Green Tourism Research and Applications, 4(2), 68–85.
- Enz, C. A. (2016). Hospitality Strategic Management. In John Wiley and Sons (Fifth Edit). Gramedia.
- Erdogan, M., & Baris, E. (2016). Environmental practices of green hotels: From theoretical debates to practical implementation. Journal of Environmental Management, 181, 67–77.
- Febriani, V. (2022). Hubungan Pengetahuan Lingkungan Terhadap Sikap Peduli Lingkungan Siswa Sd Muhammadiyah 6 Pekanbaru. Jurnal Kiprah

- Pendidikan, 1(2), 43-51. https://doi.org/10.33578/kpd.v1i2.33
- Fogel, G. (2023). Sustainable Travel Report 2023. Booking. Com, 1–15.
- Ghozali. (2018). Aplikasi Analisis Multivariate dengan program IBM SPSS (Edisi Sembilan). Universitas Diponegoro.
- Hikmah, J. (2020). *Proses Penelitian Masalah, Variabel, dan Paradigma Penelitian*. Journal Computer Graphic, 39 (1), 672–673. https://doi.org/http://doi.org/10.1111/cfg.13898
- Hyuen, N. H. (2019). Optimizing the Role of Hotel Front Office Staff in Modern-Day Revenue Management. Thesis 2019, 1, 4–76. https://www.theseus.fi/bitstream/handle/10024/168055/[official] My Nguyen -Thesis Report 2019.pdf;jsessionid=A8DAE02AC4F113C0FDA1605ED8BF471A?sequenc e=2
- Ilina, E. L., Miloradov, K. A., & Kovaltchuk, A. P. (2019). *Green Hotel: Concepts and Implementation Related Papers*. Journal of Environmental Management and Tourism, X(2), 234.
- Kollmuss, A., & Agyeman, J. (2002). Mind the Gap: Why do people act environmentally and what are the barriers to pro-environmental behavior? Environmental Education Research. 8(3), 239–260. https://doi.org/10.1080/13504620220145401
- Liao, S.-H., & Chen, C.-C. (2017). Assessing the influence of leadership style, organizational learning and organizational innovation. Leadership & Organization Development Journal. https://doi.org/10.1108/LODJ-11-2015-0261
- Miles, M. B., Huberman, A. M., & Saldana, J. (2014). *Qualitative Data Analysis:* A Methods Sourcebook. In Revista Brasileira de Linguistica Aplicada. Sage Publication, Vol.5(1).
- Ministry of Tourism and Creative Economy of Indonesia. (2016). *Guidelines for Implementing Green Hotels in Indonesia*. 144. https://www.kemenparekraf.go.id/post/panduan-dan-pedoman-pelaksanaan-green-hotel-di-indonesia
- Morales, G. (2020). The Role of Eco-Friendly Behavior in Corporate Sustainability. Journal of Cleaner Production, 121189, 261.
- Noor, F. (2017). Pengaruh Pelayanan terhadap Kepuasan Konsumen Alfamart Kapuas. Institutional Repository (IDR). UIN Antasari Banjarmasin.
- Novita, N., Nurdin, & Putri, R. D. (2020). Pengaruh Green Perceived Knowledge dan Environmental Concern Terhadap Eco-Friendly Behavior. Economic Education and Entrepreneurship Journal, 3(1), 35–50. http://jurnal.fkip.unila.ac.id/index.php/E3J/article/view/21940

- Nur Fitriana, D. E., Miyarsah, M., & Rusdi, R. (2019). Analysis of Pro-Environmental Behavior (PEB) through Motivation of Senior High School Students. Biodik, 5(1), 12–19. https://doi.org/10.22437/bio.v5i1.6277
- Rahman, I., Reynolds, D., & Svaren, S. (2015). *How "green" are North American hotels? An exploration of low-cost adoption practices*. International Journal of Hospitality Management, 31(3), 720–727. https://doi.org/https://doi.org/10.1016/j.ijhm.2015.09.008
- Ribeiro, N. G. (2022). The Impact og Green HRM on Employee's Eco-Friendly Behavior: The Mediator Role of Organizational Identification. Sustainability (Switzerland), 14 (5), 1–13.
- Satibi, I. (2017). *Teknik Penulisan Skripsi, Tesis, & Disertasi*. Jayapangus Press Books, p.216. http://book.penerbit.org/index.php/JPB/article/view/158
- Setiawati, C. I., & Sitorus, P. (2014). *Keberhasilan hotel berwawasan ramah lingkungan di Asia-Pasifik: faktor pendorong apakah yang dominan?*. Jurnal Siasat Bisnis, 18(1), 45–62. https://doi.org/10.20885/jsb.vol18.iss1.art5
- Silvia, L., Gabriela, D., Kristanti, M. *Analisa Eco-Friendly Attitudes dan Eco-Friendly Behavior Terhadap Eco-Friendly Intention Green Hotel di Indonesia*. (n.d.). 84562-ID-analisa-eco-friendly-attitudes-ecofriendly hotel. 31–40.
- Sugiyono. (2018). Metode penelitian Kuantitatif, Kualitatif, dan R&D. PT. Alfabeta.
- Tun, N. M. (2022). The Effect of Green Human Resource Management on Employee Eco-Friendly Behavior and Hotel Environmental Performance in Kalaw.
- Walker, J. R. (2021). Introduction to Hospitality (Seventh Ed). Global Edition.
- Wiranatha, I. G. (2016). Assessment of Guest's Perception in the Implementation of Green Hotels to Support Sustainable Tourism. E-Journal of Tourism Udayana University, 25–41.